



**Physical Security Interoperability Alliance**

**PLAI Working Group  
Meeting Minutes  
November 16, 2016**

---

Conference Call Details		(605) 475-4120	Access Code : 9173975
Australia	(08) 9520 3110	Netherlands	084 001 0003
Austria	0820 987601	South Korea	0160 -0-1073
Austria	0820 444599	United Kingdom	0844 410 0400 - 5p/min
Belgium	070 27 00 01	United Kingdom	8545508 - 15p/min
Germany	01805 016070 - 0.15€/min	United States	(605) 475-4120

**Reminder of PSIA Operating Policy**

*Antitrust*

The discussion should not address market allocation, pricing, or similar anticompetitive matters.

*Intellectual Property*

If a participant knows his or her company has patent claims that cover a portion of the spec or standard under discussion, he or she is obligated to disclose those claims, and the company must either agree to negotiate RAND (Reasonable and Non-Discriminatory) license terms or the WG will have to try to work around the claims (and the company may be asked not to participate further if this happens repeatedly).

---



**Meeting Start: 4:06pm CDT**

**Attendance:**

- Darren Bain, RightCrowd
- Dave Bunzel, PSIA
- Jeffrey Longo, Kastle Systems

Discussion Item	Notes	Action Required	Responsible	Due Date
PLAI website conformance page	Darren advised he has worked with Debbie to move test tool results to an entry on the conformance web site. Kastle now has an entry on this web site which indicates that they have technology/products that have achieved PLAI compliance. The level of detail for each entry might be expanded in the future to incorporate specific products but for now the importance is to illustrate companies that have compliance and can be involved in PLAI conversations and projects	None – complete at this point	Complete until further review is required	
Update Test Tools	Test Tools needed to be updated for the ZoneLocation and Event profiles	Jeff advised that the ZoneLocation profile is not yet delivered anywhere and they will see how it progresses before expanding the test tools for that	Complete	
Marketing	The concepts of video (cartoon or screen with voice over approaches was discussed) to ensure the PLAI concept is evangelized and reinforced	Dave continuing to look a options here	Dave B	11/30/2016
	Whitepapers that have been developed need to be marketed	Whitepapers are being distributed with each newsletter. 4 more in	PLAI WG	Ongoing



Discussion Item	Notes	Action Required	Responsible	Due Date
		train		
PICS Licensed component?	Discussion at the meeting on October 5 <sup>th</sup> identified that there was a consensus that the PICS companies were a natural bridge to progressing momentum in the PLAI market. The question was posed whether a PICS company wanted to look to supply and/or license a PLAI adapter component for various PACS	RightCrowd and Alert Enterprise to consider how they might supply this component. The commercial PLAI agent would also need to be delivered for a production release and where this would come from needs to be discussed further.	Darren B Z	Ongoing discussion
IAC Council	No discussion or further actions at this time	Dave checking on the next meeting for this		
ISC West demonstration	Discussion deferred until other marketing and logistical issues are progressed	None		
Roadmap	Dave suggested publishing a past and future roadmap – will draw up a draft	Dave to establish a draft of this	Dave B	11/30/2016

Meeting closed – 4:48pm CDT.