



Physical Security Interoperability Alliance

**PLAI Working Group
Meeting Minutes
November 30, 2016**

Conference Call Details		(605) 475-4120	Access Code : 9173975
Australia	(08) 9520 3110	Netherlands	084 001 0003
Austria	0820 987601	South Korea	0160 -0-1073
Austria	0820 444599	United Kingdom	0844 410 0400 - 5p/min
Belgium	070 27 00 01	United Kingdom	8545508 - 15p/min
Germany	01805 016070 - 0.15€/min	United States	(605) 475-4120

Reminder of PSIA Operating Policy

Antitrust

The discussion should not address market allocation, pricing, or similar anticompetitive matters.

Intellectual Property

If a participant knows his or her company has patent claims that cover a portion of the spec or standard under discussion, he or she is obligated to disclose those claims, and the company must either agree to negotiate RAND (Reasonable and Non-Discriminatory) license terms or the WG will have to try to work around the claims (and the company may be asked not to participate further if this happens repeatedly).



Meeting Start: 4:05pm CDT

Attendance:

- Darren Bain, RightCrowd
- Dave Bunzel, PSIA
- Josh Jackson, RightCrowd
- Laura Kevitt, Tridium
- Diane
- Mohammad Soleimani, Kastle Systems

Discussion Item	Notes	Action Required	Responsible	Due Date
Marketing	The concepts of video (cartoon or screen with voice over approaches was discussed) to ensure the PLAI concept is evangelized and reinforced	Dave has been in contact with a couple of different people – Tom Buckley digital marketing for Tyco – need to get in touch with him. Mike Mathes to Eric Younag (Dakota) now doing marketing for Convergint (looking for a template to use)	Dave B	12/14/2016
	Whitepapers that have been developed need to be marketed	Whitepapers are being distributed with each newsletter. 4 more in train Next newsletter out in December	PLAI WG	Ongoing
PICS Licensed component?	Discussion at the meeting on October 5 th identified that there was a consensus that the PICS companies were a natural bridge to progressing momentum in the PLAI market. The question was posed whether a PICS company wanted to look to supply	RightCrowd and Alert Enterprise to consider how they might supply this component. The commercial PLAI agent would also need to be delivered for a production release and where this would come from	Darren B Z	Ongoing discussion



Discussion Item	Notes	Action Required	Responsible	Due Date
	and/or license a PLAI adapter component for various PACS	needs to be discussed further.		
IAC Council	No discussion or further actions at this time	Looking to set up a December meeting (13/14 th) – webinar on use cases/video and biometrics – keep the contact moving forward	Dave B	12/7/2016
ISC West demonstration	Discussion deferred until other marketing and logistical issues are progressed	Demonstration ideas for the next meeting		
Roadmap	Dave suggested publishing a past and future roadmap – will draw up a draft	Dave to establish a draft of this Looking to put a diagram together (sketch) – will send out for comment	Dave B	12/14/2016
Biometrics	Should we do a use case for biometrics? Princeton Identity iLock FST Biometric Saffron to be approached Common complaint from these companies is that they always have to write to different PACS	Discuss this with Princeton and Mohammad and Saffron Document from Mohammad to be reviewed and any questions raised from the group	Dave B	12/14/2016
Lenel PLAI Adapter	Looking for a date commitment from Yuri/Lenel Looking for this at ISC West as a momentum changer	Dave to follow up with Yuri	Dave	12/14/2016



Meeting closed – 4:58pm CDT.