

Physical Security Interoperability Alliance



PRESS RELEASE

October 30, 2024

Tech Systems Inc. (TSi) Joins PSIA Board

TSi to Promote Open Standards

As the security industry continues to experience a convergence of logical and physical security, TSi is committed to being at the forefront of this conversation. As a result, the company is fully engaging with the Physical Security Interoperability Alliance (PSIA) and its members.

Few organizations in our industry address this challenge head-on in a collaborative, non-competitive way. PSIA's goal of simplifying digital interaction with physical security systems raises the bar for all systems integrators, which creates a more efficient and effective security industry for everyone. TSi is so committed to this goal that it has obtained the ISO/IEC 27001 Information Security Management certification. Combined with the ISO 9001 certification, this places TSi in a group of one as of 2024.

"We are excited to be part of PSIA's mission, and look forward to collaborating with clients, vendors, and yes, even competitors. When our industry works together, everyone wins. As they say, "A high tide raises all boats," said Wayne Smith, Owner and President of TSi.

"PSIA'S goal of a plug-and-play environment for logical and physical security aligns perfectly with what we see for the future," noted Smith. "Specifically, TSi is looking forward to contributing to the emerging standards of the Public Key Open Credential (PKOC) project. By bringing the industries brightest minds together, under one umbrella, we can accomplish much more through collaboration than we can individually. We look forward to contributing to the PKOC initiative and this necessary evolution for the security industry."

PKOC creates truly secure and interoperable credentials. The commercial and security advantages of the asymmetric key-based credential over traditional symmetric keys which have been used for decades is finally attainable with the PKOC standard. A public key-based solution cannot be underestimated in its value over traditional credential solutions.

"We are excited to have TSi back as a strong advocate for the PKOC initiative," said David Bunzel, Executive Director of the PSIA. "Having an integrators perspective and also the voice of the customer is critical to achieving market acceptance for our specifications. In addition, we expect TSi to become an important part of our PKOC Connect Program."

PKOC Connect will be a program to provide resources necessary for integrators, consultants, and customers to better understand vendors with PKOC enabled in their products and also best practices to successfully implement the specification.

The PKOC specification leverages the concept of PKI without the need for the typical complex, expensive identity Infrastructure necessary for PKI. PKOC uses the device itself to generate the private & public key pair, (known as Keygen) enabling the private-public key handshake to authenticate the credential. The beauty of PKOC is that the private key never leaves the device, and the public key becomes the "badge #" which can be easily shared with any system or device used to control access. With PKOC the USER literally "owns" the encryption keys and does not require any complicated process for managing or sharing keys. Furthermore, PKOC enables you to "Bring Your Own Credential" (BYOC).

The PKOC Bluetooth 3.0 spec is now available at this [link](#).

About the PSIA

The Physical Security Interoperability Alliance (PSIA), incorporated in March 2009, is one of the world's leading standards bodies addressing the need for interoperable systems and intelligence/data sharing in the security ecosystem and beyond. The international group is focused on access control and identity management specifications, with the Public Key Open Credential (PKOC) specification, it's most important initiative. PSIA-compliant systems enable products to interoperate on a plug-and-play basis to share information and intelligence. Such interoperability enhances the power of security systems, reduces product development time and lowers end users' total cost of ownership. PSIA members include leading manufacturers, consultants, integrators and end-users committed to the adoption of IP-based standards through a truly open and collaborative standards-setting process.

About TSi

Security technology changes rapidly. One day's ultimate solution is the next day's outdated gadget. It's the company supporting the technology that matters most. At TSi, not only do we stay at the cutting edge of security innovation, but more importantly, we provide guaranteed support for whatever that technology is.

Our business model is built exclusively around a fanatical commitment to customer service. As a result, TSi has a 99.9% service call success rate and has grown almost exclusively through client referrals. This approach is formalized in the company's F.O.C.U.S™ (For Our Clients Ultimate Satisfaction) program, which guarantees 100% functionality of a clients' security system. When combined with our employee-ownership, this business model is unlike anything else in the market.

To find out more about TSi's unique approach to security integration and customer service, check us out at <https://techsystemsinc.com>

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Notes to Editors:

- PSIA is a 501(c)6 organization created to define, recommend and promote standards for IP-enabled security devices and systems.
- PSIA was founded in February of 2008 and incorporated in March of 2009.
- The Physical Logical Access Interoperability (PLAI) specification was introduced in 2013.
- The PKOC specification was introduced in 2021

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